

19TH ANNUAL PROPERTY TAX SEMINAR

MEET OUR SPEAKERS



“FROM 30,000 FEET TO WINNING ON THE GROUND”

UPDATE ON THE ECONOMY & COMMERCIAL REAL ESTATE MARKET

Omni Chicago Hotel, Chicago, IL

~ October 25th & 26, 2013~





AGENDA

Thursday, October 24th

6:30 p.m. - Opening Reception: Cocktails and Dinner

Friday, October 25th

8:00 - 8:30 a.m.

Continental Breakfast and Networking

8:30 a.m. - 8:45 a.m.

Presidential Welcome and Opening Remarks

8:45 a.m. - 9:45 a.m.

Session I: *"Is the Housing Recovery Real?"*

Speaker: William R. Emmons

9:45 a.m. - 10:00 a.m.

Coffee Break

10:00 a.m. - 10:45 a.m.

Session II: *"Capitalization Rates – Trends and Applications in Litigation"*

Speaker: Dane R. Anderson

10:45 a.m. - 11:00 a.m.

Coffee Break

11:00 a.m. - 12:00 p.m.

Session II: *"A Judge's Perspective Regarding Property Tax Litigation"*

Speaker: Thomas G. Fisher

12:00 p.m. - *Summary Comments – Stephen Paul*

12:15 p.m. - Group Lunch

6:30 p.m. - Reception & Dinner

Saturday, October 26th

8:00 - 8:30 a.m.

Continental Breakfast and Networking

8:30 a.m. - 9:45 a.m.

Session I: *"The Use of Review Appraisal and Review Experts in Property Tax Cases"*

Speaker: KC Conway

9:45 a.m. - 10:00 a.m.

Coffee Break

10:00 a.m. - 11:00 a.m.

Session II: *"What You Don't Know Can Hurt You When Litigating a Property Tax Case"*

Speaker: Paul Mooney

11 a.m. - 12:00 p.m. - Q&A with the Speakers

12:00 p.m. - 12:15 p.m. - Closing Remarks

12:15 p.m. Box-Lunch Pick-up

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OUR SPEAKERS



KC Conway, MAI

K.C. Conway is the foremost economic thought leader for Colliers International, authoring white papers, articles, and the North American quarterly office, industrial and port analysis reports.

In 2012, Conway made more than 70 speaking appearances for organizations across the industry. He is frequently quoted in the national media, including the Wall Street Journal, New York Times, Washington Post and Bloomberg.

More than 25 years' experience as an appraiser, underwriter, lender, credit officer and noted economist ; served five years with the Federal Reserve Bank. Noted lecturer and speaker on CRE markets for government agencies, financial institutions, and private industry groups. Briefed Federal Reserve Chairman Ben Bernanke, Board of Governors and District bank presidents on burgeoning subprime lending and housing crisis, and its impact commercial real estate industry.

Lecturer to bank regulatory agencies and associations: Conference of State Bank Commissioners, Federal Reserve, FDIC, and others. Lecturer at leading real estate programs, including the University of Colorado, DePaul University, Georgia Tech, University of Connecticut, and New York University. Speaker to industry organizations: American Society of CPAs, Appraisal Institute, Counselors of Real Estate, NAIOP, National Association of Realtors, Society of Industrial and Office Realtors, National Credit Union Administration , RMA, and the Office of the Comptroller of the Currency.

Authored articles for the Federal Reserve System, Wall Street Journal, Knowledge Leader, the Appraisal Institute's Valuation magazine, and various CRE industry journals. Third generation MAI and Counselor of Real Estate Past employers and clients include: Deloitte & Touche, Equitable, Prudential, former SouthTrust Bank, Wachovia, and Wells Fargo. Held multiple roles in the Federal Reserve system, including Subject Matter Expert and Commercial Real Estate Risk Specialty Officer



Dr. William Emmons

William R. Emmons is an Assistant Vice President and Economist at the Federal Reserve Bank of St. Louis. He conducts policy analysis and speaks frequently on topics including the economy, housing and mortgage markets, banking, financial markets, and financial regulation.

Mr. Emmons has been with the St. Louis Fed since 1995. He also serves as an Adjunct Professor of Finance in the John M. Olin Business School at Washington University in St. Louis. Prior to joining the St. Louis Fed and Washington University, he was on the faculty of the Amos Tuck School of Business at Dartmouth College, in Hanover, New Hampshire.

Mr. Emmons received a PhD degree in Finance from the J.L. Kellogg School of Management at Northwestern University. He received bachelor's and master's degrees from the University of Illinois at Urbana-Champaign. Mr. Emmons and his wife, Vera, have three children—Sonia, Thea, and Nathan.



PROPERTY TAX SEMINAR

OUR SPEAKERS



Paul J. Mooney , Esq.

Paul J. Mooney is a trial lawyer whose practice emphasizes state and local tax matters. He has tried more than 200 valuation cases before administrative tribunals and before state and federal courts in Arizona and 31 other states, including more than 30 jury trials. He has also argued more than 100 appeals before state and federal appellate courts, and he is admitted to practice before: The United States Supreme Court, The United States Tax Court, The United States Court of Appeals (Eighth, Ninth and Tenth Circuits), The United States District Courts in Arizona, California (3), Missouri, Oregon and Utah, and The Supreme Court of Arizona.

Mr. Mooney received his undergraduate degree from Brigham Young University in 1978, graduating summa cum laude, and he was one of the Valedictorians in both the Colleges of Social Sciences and Humanities. Mr. Mooney received his law degree from the J. Reuben Clark Law School at BYU in 1980, graduating cum laude, where he also served as a member and editor of the BYU Law Review. From 1985 until 2008, Mr. Mooney was a Director and shareholder in the Phoenix law firm of Fennemore Craig, P.C., where he headed the Tax Section.

Mr. Mooney has been married for over 30 years to his wife, LuAnn. They are the parents of five children and grandparents to five wonderful grandchildren. Mr. Mooney is an avid golfer and his other interests include collecting and racing cars, photography and woodworking.



Dane R. Anderson
MAI, CCIM

Dane Anderson serves as a director of appraisal and litigation services with Real Estate Research Corporation (RERC). In addition to serving on the leadership team for RERC's national appraisal and litigation practice, he also leads RERC's Midwest valuation group where he is responsible for overseeing and reviewing appraisals for all major commercial property types for this region of the country.

Mr. Anderson has more than a decade of experience in providing appraisal services, including providing expert witness testimony for a variety of sensitive litigation-related assignments and numerous tax appeal cases. Prior to his work with RERC, he served as a vice president of valuation and advisory services for CBRE, Inc. in Des Moines.

Mr. Anderson earned the MAI designation from the Appraisal Institute in 2008, and the CCIM designation from the CCIM Institute in 2010. He holds a Bachelor of business administration degree in accounting from the University of Iowa.

OUR SPEAKERS



The Honorable
Thomas G. Fisher

Thomas G. Fisher was appointed Judge of the Indiana Tax Court on July 1, 1986, by Governor Robert D. Orr and retired January 16, 2011. He is currently serving as Senior Judge for the Indiana Tax Court and at the trial court level.

Prior to his appointment as Judge, he served as Jasper County Prosecuting Attorney from September 6, 1967, to July 1, 1986. He also maintained a private law practice in Remington, Indiana, for twenty-one years. He attended Earlham College (B.A. 1962) and Indiana University School of Law at Bloomington (L.L.B. 1965) (J.D. 1968). He was admitted to practice in the Indiana Supreme Court in 1965, the United States District Court for the Northern District of Indiana in 1965, and the Supreme Court of the United States in 1969.

Judge Fisher is active in various professional and civic organizations and has lectured in business law at Saint Joseph's College. He is married and has one son, one daughter, and seven grandchildren.

HOTEL INFORMATION

-OMNI CHICAGO HOTEL-

Reservations: Please first call *The Omni Chicago Hotel* at 1-800-THE-OMNI (800-843-6664) to reserve your room. Identify yourself as an "American Property Tax Counsel Guest" to receive the \$245 preferred rate. After September 26th, 2013 rooms and rates are subject to availability.



Hotel Highlights

- 100% non-smoking luxury hotel
- Located on Michigan Avenue
- 347 room all-suite guest rooms with plasma TVs
- Indoor swimming pool and Two outdoor sun decks
- High-speed wireless Internet access available, Check-in: 3 p.m. and Check-out: Noon

676 North Michigan Avenue
Chicago, Illinois 60611
Phone: (312) 944-6664, Fax: (312) 266-3015

FROM CHICAGO O'HARE INTERNATIONAL AIRPORT – 17 MILES/35 MINUTES

Driving Directions: I-90 East (toward downtown Chicago) joins with I-94. Take Ohio Street exit and continue to Michigan Avenue. Turn left onto Michigan Avenue and go three blocks to Huron Street. The hotel is located on the left at the corner of Michigan Avenue and Huron Street.

Taxi Service: Approximately \$35 - \$50 each way (45 minute trip)

Shuttle Service: For one passenger traveling to/from downtown Chicago one-way the cost is \$27.00. For roundtrip the cost is \$49.00. For two passengers (pair fare), the cost one-way is \$19.00 per person or \$35.00 per person for roundtrip tickets. For three or more passengers, the group rate is applied and the cost is \$14.00 per person one-way or \$27.00 per person roundtrip.

Town Car Service: Approximately \$104 including tax and gratuity.

Limousine Service: Approximately \$156 depending on number of passengers.



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